Setting the Standard TEKLYNX BARCODE SOFTWARE

# TEKLYNX Partnership: MAVES Software International

Presented by:

Sean Rose – Enterprise Account Manager

Microsoft Partner Gold Independent Software Vendor (ISV)

ORACLE Gold Partner

MAVES 3PL Made Visible

SAP

# Sean Rose

## Enterprise Account Manager

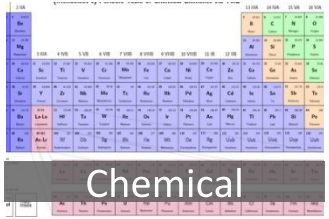
- TEKLYNX team member for 2+ years
  - 25 years of technology sales
- Manages day to day relationship with MAVES
- Baseball is here!

# Agenda

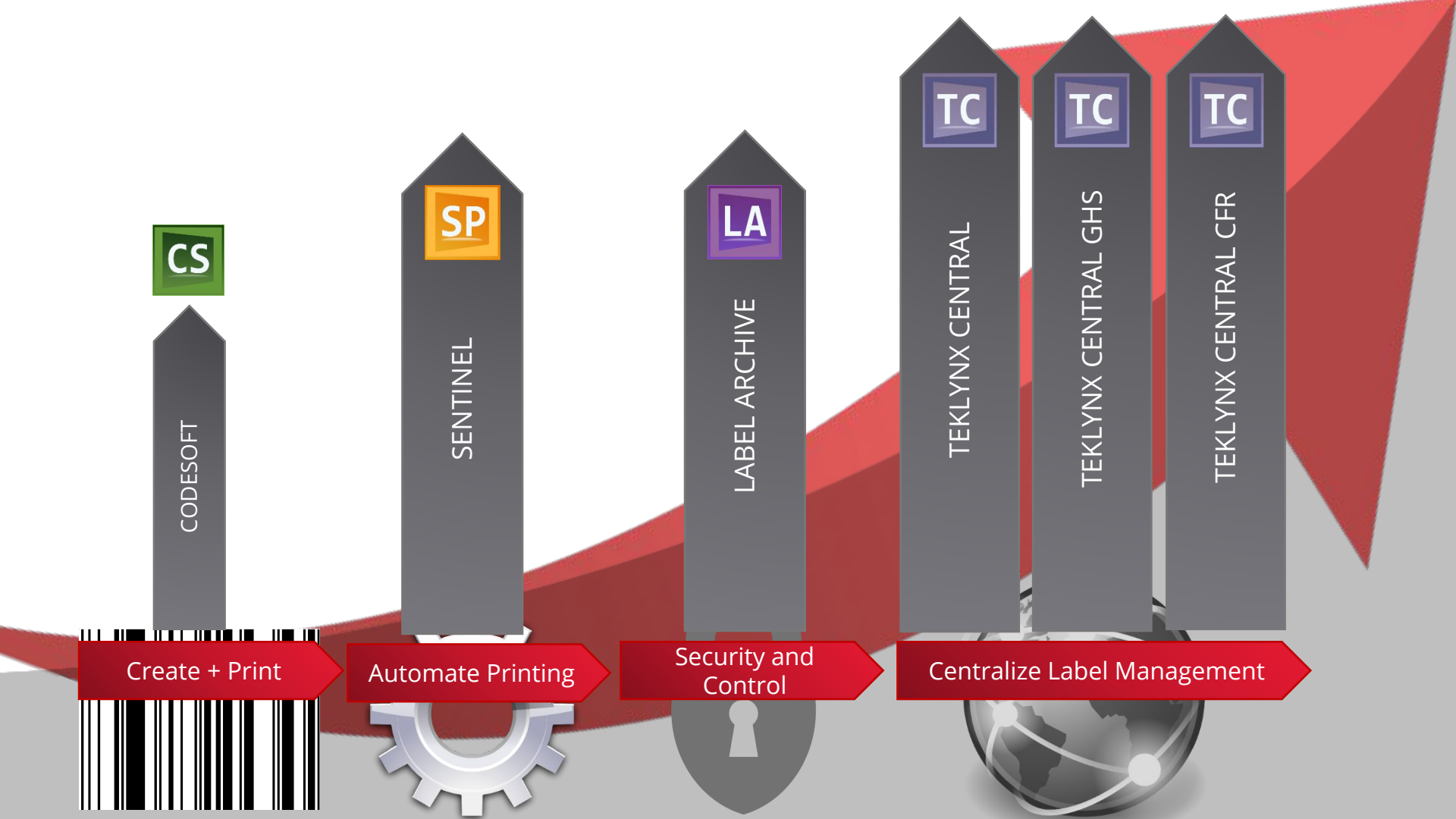
- Who is TEKLYNX
- TEKLYNX partnership with MAVES
- Conversion to CODESOFT
- 30 Day Demo
- Label design services

Setting the Standard
TEKLYNX
BARCODE SOFTWARE

# Who Do We Serve?



MAVES
3PL Made Visible

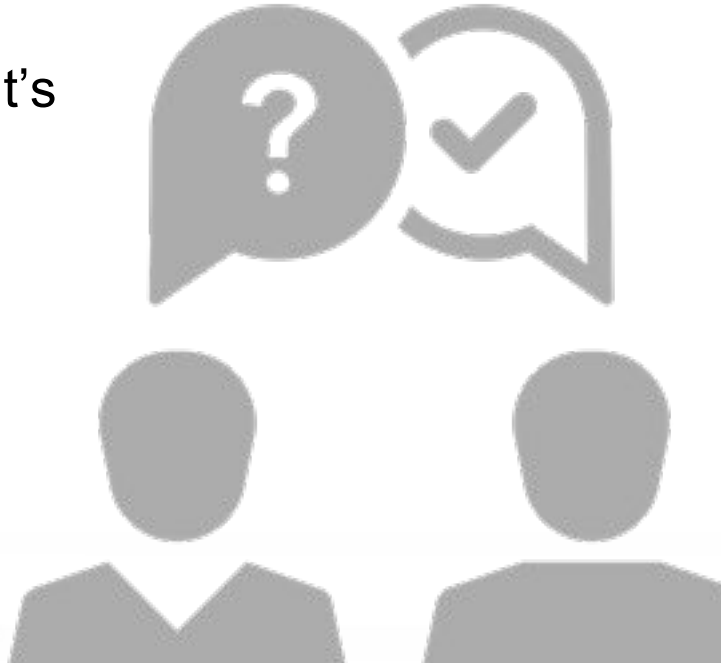

CS
CODESOFT
SP
SENTINEL
LA
LABEL ARCHIVE
TC
TEKLYNX CENTRAL
TC
TEKLYNX CENTRAL GHS
TC
TEKLYNX CENTRAL CFR
Create + Print
Automate Printing
Security and Control
Centralize Label Management

# Strategic Partnership

- 10 plus years of working together indirectly
- Direct relationship starting April 1st, 2019
  - Customers will be identified as MAVES customers so we can properly log and update MAVES to known issues and or best practices that are found
  - More training for MAVES and its customers made available
    - Access to monthly trainings with the purchase of subscription licensing
    - Working with customers today already that want automation of their label printing with MAVES and TEKLYNX SENTINEL

# 30 Day Demo - CODESOFT

- Demo of CODESOFT
  - Includes our assistance to ensure that it's
    - Installed
    - Configured
    - Establish basic DB Connections if needed
    - Label Conversion walk-through



# Legacy Conversion Process

- LABELVIEW 8.x can convert via the label convertor in CODESOFT
- 35+ minute video guide on the conversion process
- Offer label design / conversion services for more complex environments

# TEKLYNX CODESOFT Options

| | SUBSCRIPTION |
|---|---|
| PAYMENT OPTIONS | 1-, 3-, or 5-year licenses. Price savings for multi-year. |
| BENEFITS | Lower upfront cost. Includes free training webinars, technical support, and version upgrades. |
| ONLINE & OFFLINE OPTIONS | Online or offline. No hardware key, the choice depends on internet access. |
| NETWORK LICENSE | Network licenses for 3 or 5 users. Add 5 user licenses as needed. |
| VIRTUAL MACHINE (VM) | VM-specific licenses available in subscription license format only. |

# Key Takeaways

- ✔ TEKLYNX and MAVES working closely together
- ✔ Our goal is to best understand each customers environment to recommend the right solution
- ✔ Support for legacy installs with purchase of the latest version of CODESOFT

Question & Answer