

MABUG 2024

San Diego, California

Driving Success through Innovation:

Profitability Unleashed

MABUG 2024

Labor Capture, Expenses & Overhead

Tim Legere

Monday April 15, 2024 @ 09:00 - 10:00

AGENDA

- Introduction
- Overview
- Major Topics
 - > General
 - Labor Capture
- Conclusion
- Question and Answers

Introduction

Definition of an Expense

Expense

In <u>accounting</u>, an expense refers to any cost that contributes to a company's overall cost of doing business. That is, any costs incurred as a result of a company's attempted or successful revenue production. Expenses may include cash, cash equivalents, and depreciation.



Some common examples of expenses include:

- Employee wages
- Rent or property lease
- Utility bills
- Advertising
- · Cost of goods sold

Introduction

Labor as a % of a 3PL's Expenses

Labor generally makes up 60-65% of the total cost of warehouse fulfillment (not including shipping).



F. Curtis Barry & Company
https://www.fcbco.com > blog > bid > managing-your-w... :

Overview



- General:
 - What Expense capabilities/data exist in VL?
 - Where can they be Populated?
 - How may they be Used/Viewed?
- Labor Capture:
 - Is there a capability to capture Labor Times?
 - If so, is it Manual and/or Automatic?
 - Once created can they be Modified/Deleted?
 - How may this data be Viewed?

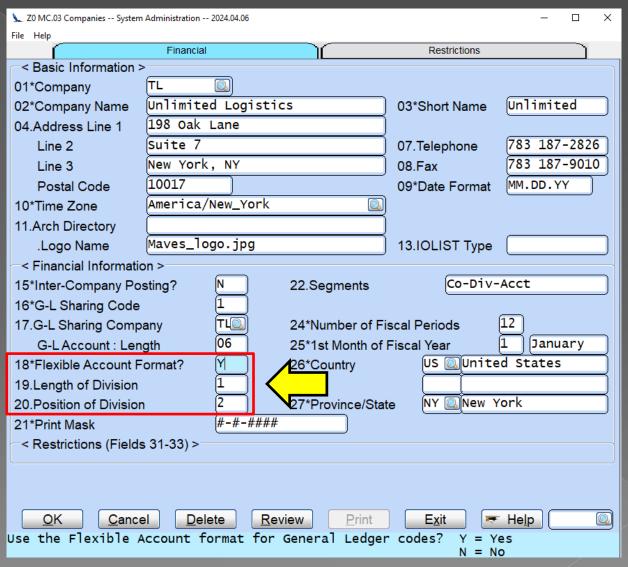


General



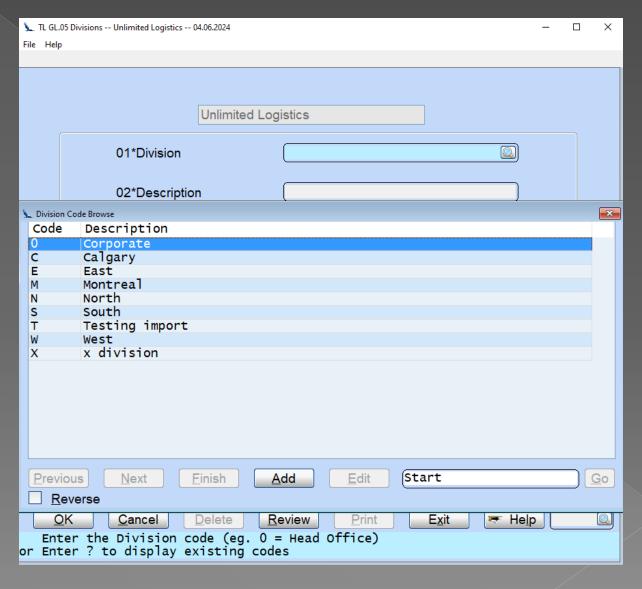
- General Ledger:
 - Divisions and Profit Centers
 - > Expense Accounts by Division
 - Budgets
 - Reporting Units and Comments
 - Profit and Loss Statements by Division
- Accounts Payables:
 - Create Invoices
 - Distribution to Expense Accounts
- Other:
 - Create Work Order Invoices Material Quantities
 - Pallet Control Cost per Pallet

General Ledger Z0.MC.03 Companies

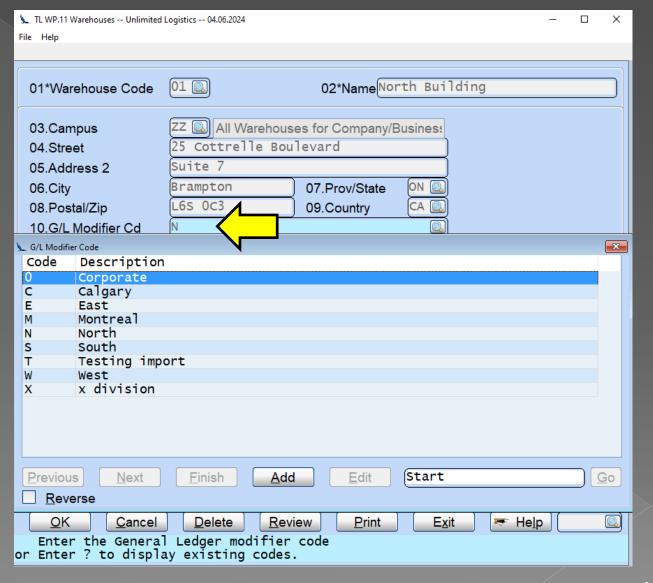




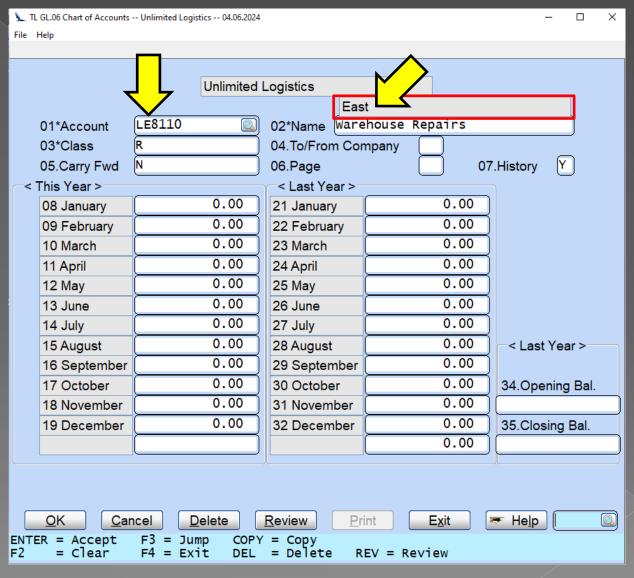
General Ledger GL.05 Divisions



General Ledger WP.11 Warehouses



General Ledger GL.06 Chart of Accounts



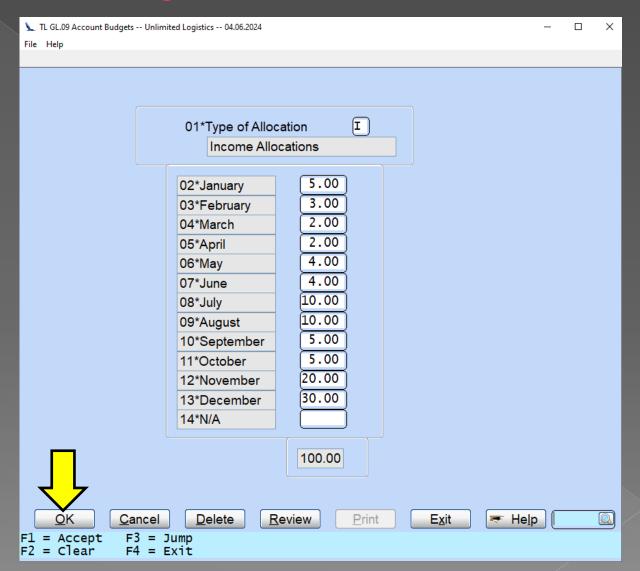
Profit/Expense Centers IP.33/90 Allocation of Revenue to Divisions

- Want to know more?
- Check out these April 15th Presentations:

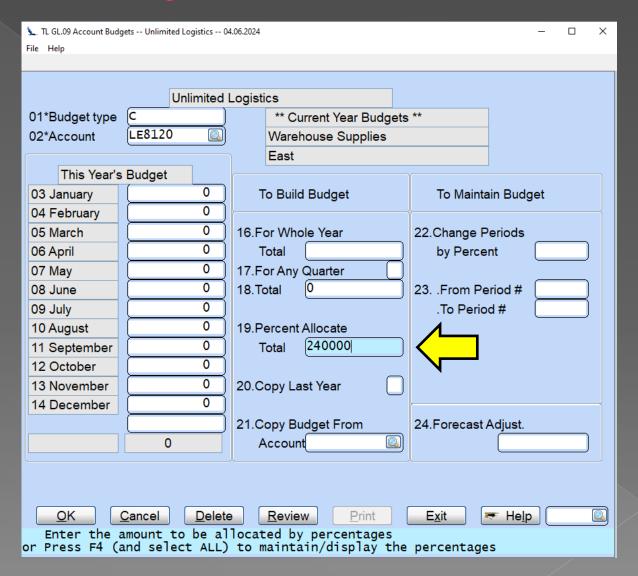
Time	Topic	Presenter
10:30-11:30	Revenue: Billing/Invoicing	Sindhu
02:00-03:00	Revenue Analysis - Budgeting	Shoeb



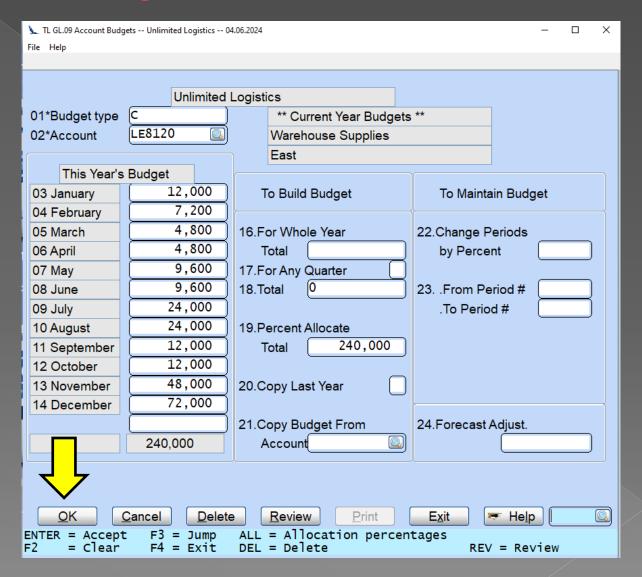
General Ledger GL.09 Budgets – Create % Allocations



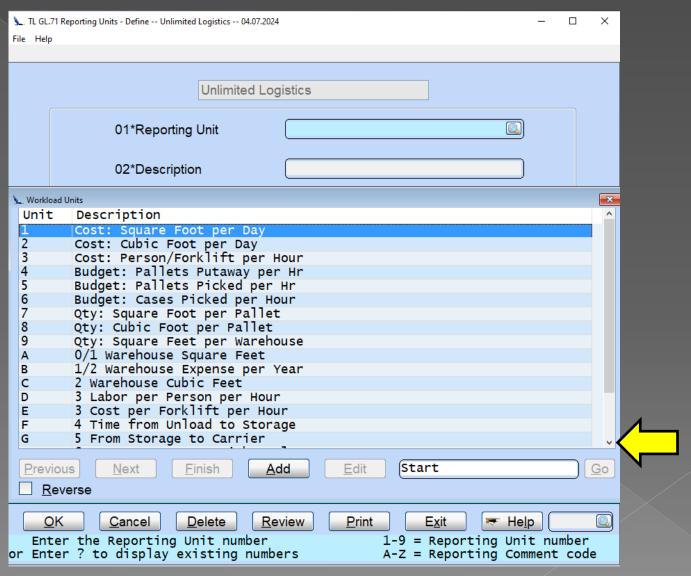
General Ledger GL.09 Budgets – Enter Total for Year



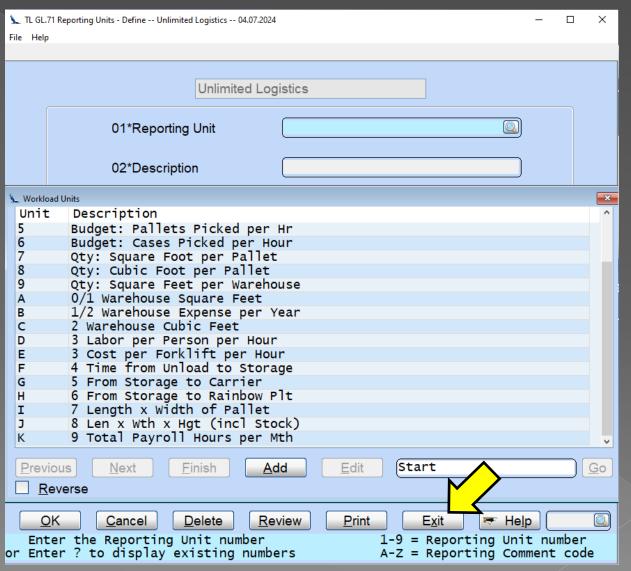
General Ledger GL.09 Budgets – Automatic Allocation



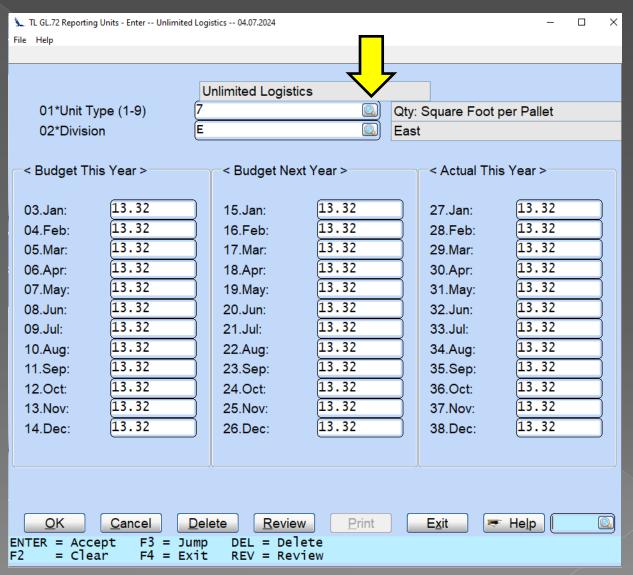
General Ledger GL.71Reporting Units - Define



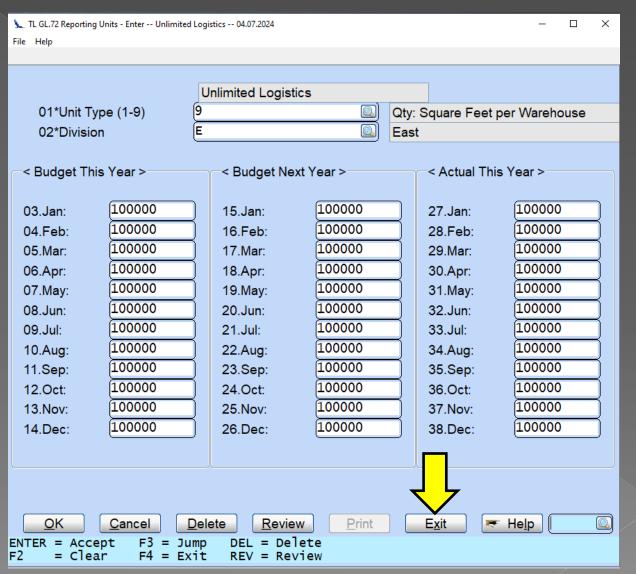
General Ledger GL.71Reporting Units - Define



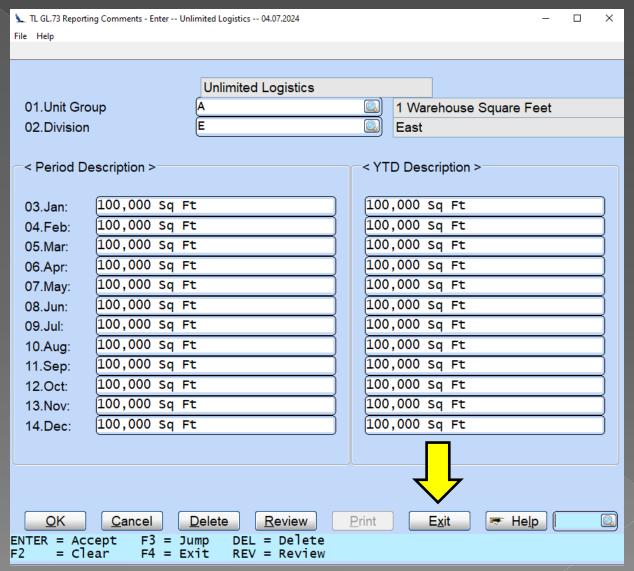
General Ledger GL.72 Reporting Units - Enter



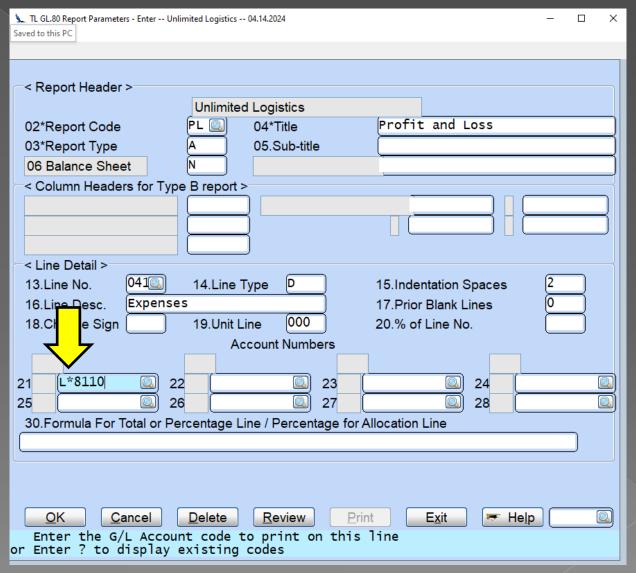
General Ledger GL.72 Reporting Units - Enter



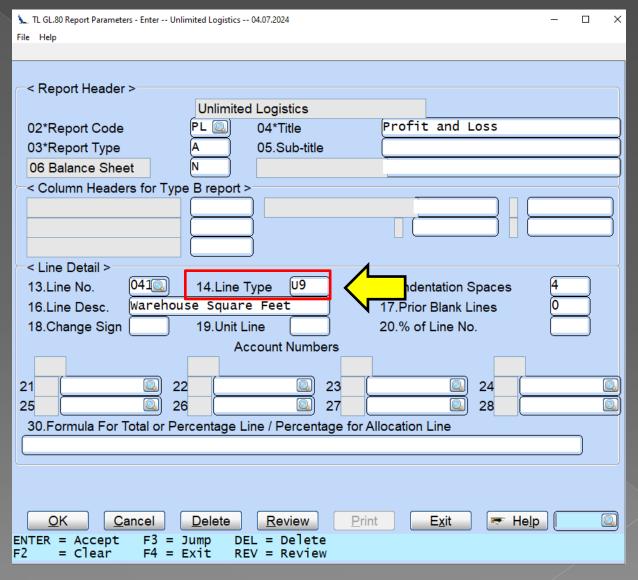
General Ledger GL.73 Reporting Comments - Enter



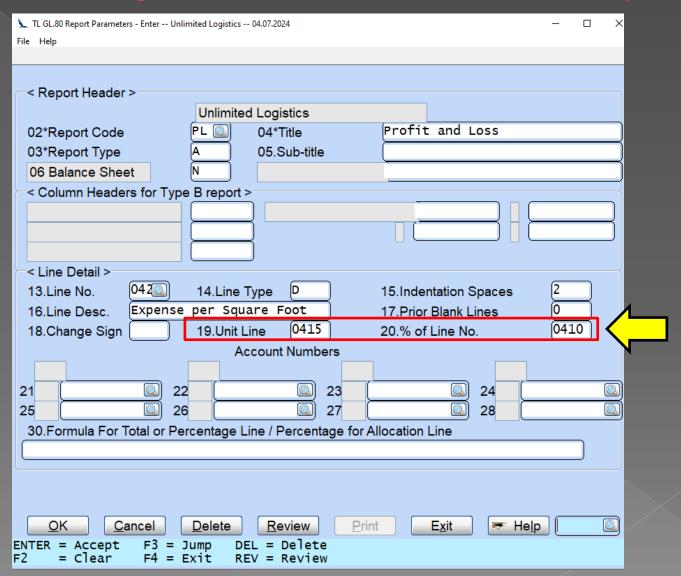
General Ledger GL.80 Design Financial Statement (P&L)



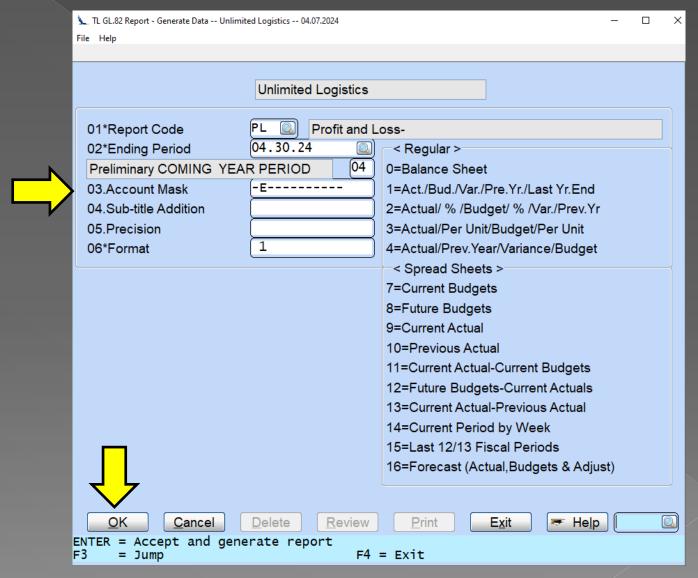
General Ledger GL.80 Design Financial Statement (P&L)



General Ledger GL.80 Design Financial Statement (P&L)



General Ledger GL.82 Generate P&L for Specific Division



General Ledger GL.83 Print P&L for Specific Division

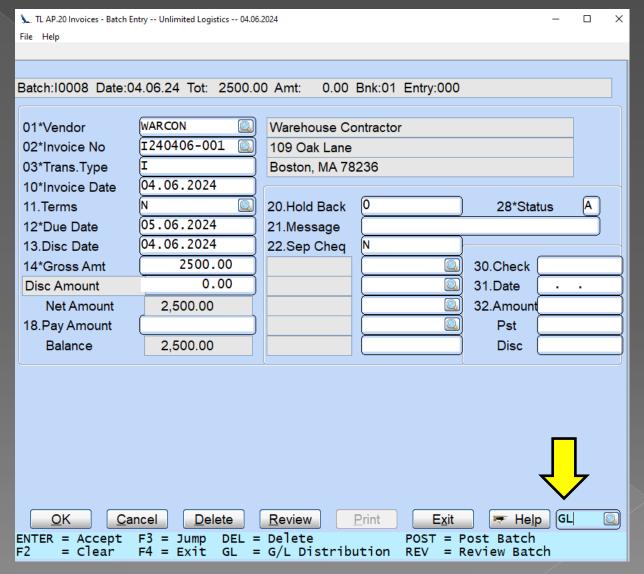
Line	East Building:	Budget	Actual	Variance
410	Warehouse Expenses	\$240,000	\$215,000	\$25,000
415	Warehouse Square Feet	100,000	100,000	0
420	Expense per Square Foot	\$2.40	\$2.15	\$0.25

Accounts Payable AP.04 G/L Distribution Codes

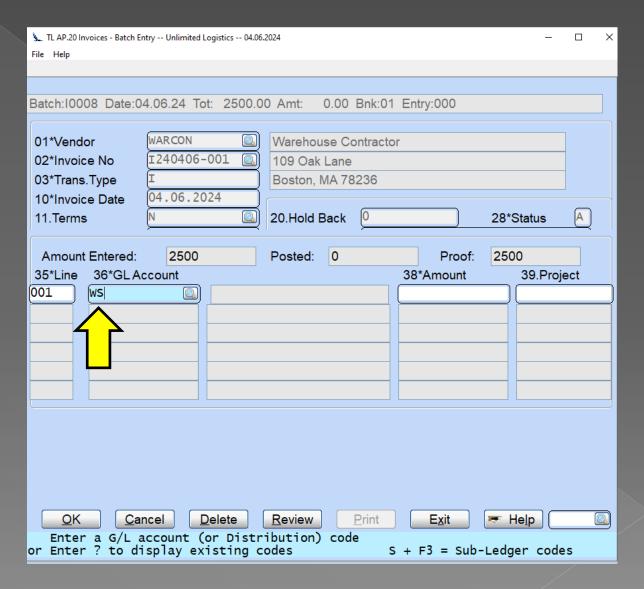


L TL AF		×						
File Hel	File Help							
	istribution Code	(WS						
02*D	escription	Warehouse Supplies						
(Maximum of 10 GL Acount Codes)			Proof: 0					
Ln	05*GL Account	Description	06*%					
5			0					
4	LW8120	Warehouse Supplies	10					
3	LS8120	Warehouse Supplies	30					
2	LN8120	Warehouse Supplies	45					
1	LE8120	Warehouse Supplies	15					
(OK Cancel	Delete Review Print	E <u>x</u> it ► He <u>l</u> p					
ENTER = Accept F3 = Jump DEL = Delete								
F2 = Clear F4 = Exit/Print REV = Review								

Accounts Payable AP.20 Create Invoice



Accounts Payable AP.20 Create Invoice – Enter Distribution Code

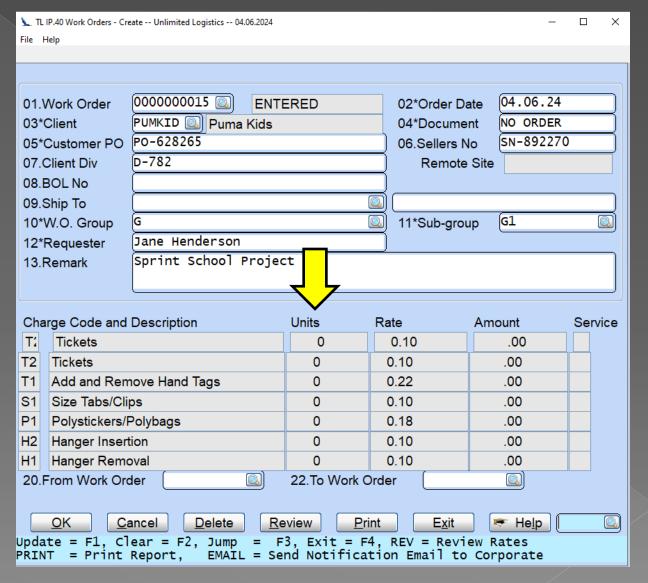


Accounts Payable AP.20 Create Invoice – Allocation of G/L Expenses

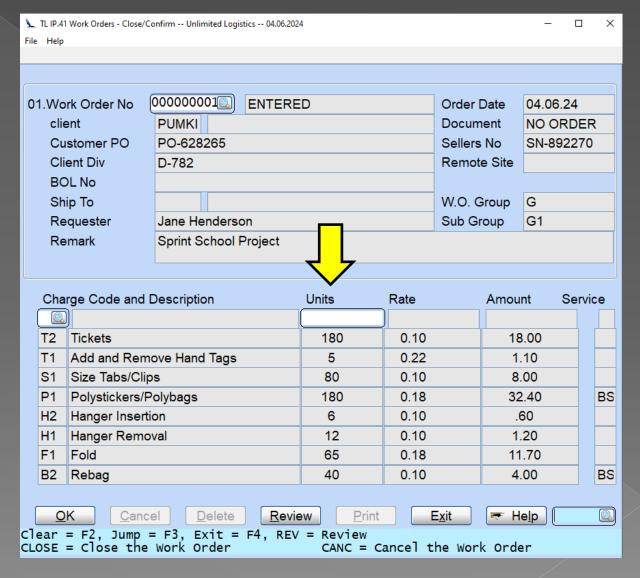




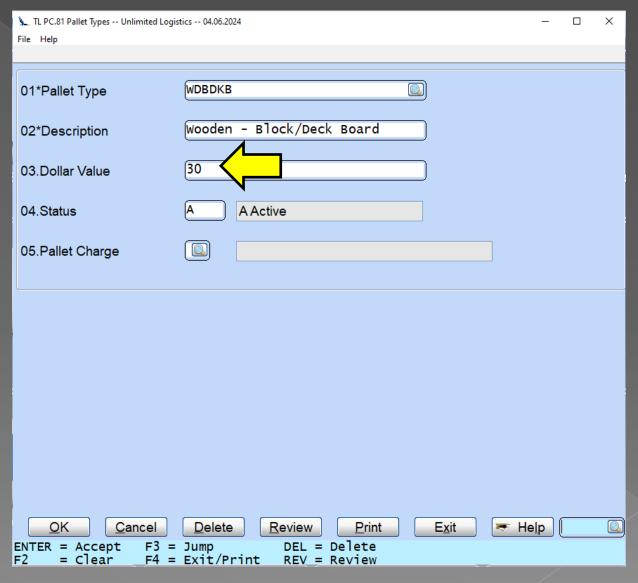
Other: Invoice Processing – Work Orders IP.40 Create Work Order



Other: Invoice Processing – Work Orders IP.41 Work Orders – Close/Confirm

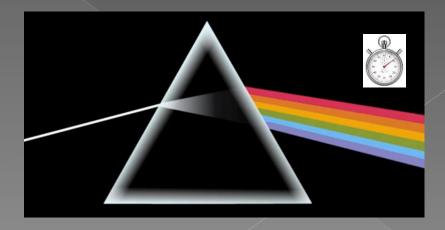


Other: Pallet Control PC.81 Pallet Types



Labor Capture

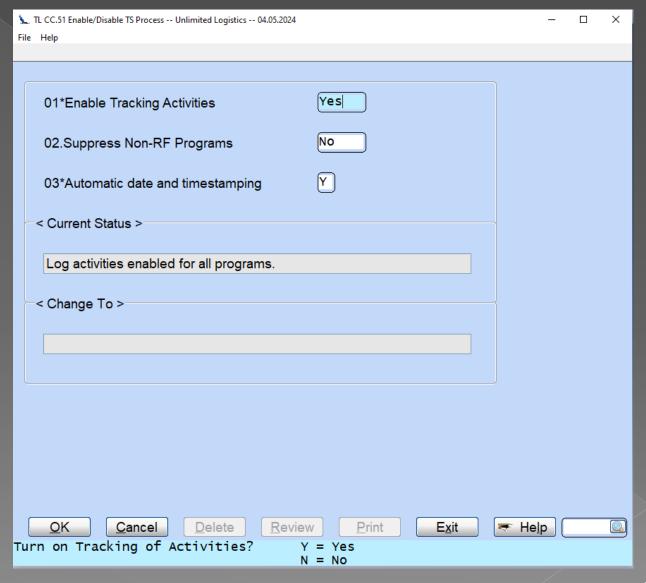
- Capabilities and Samples
 - Configurations
 - Transaction Processing
 - Queries and Others



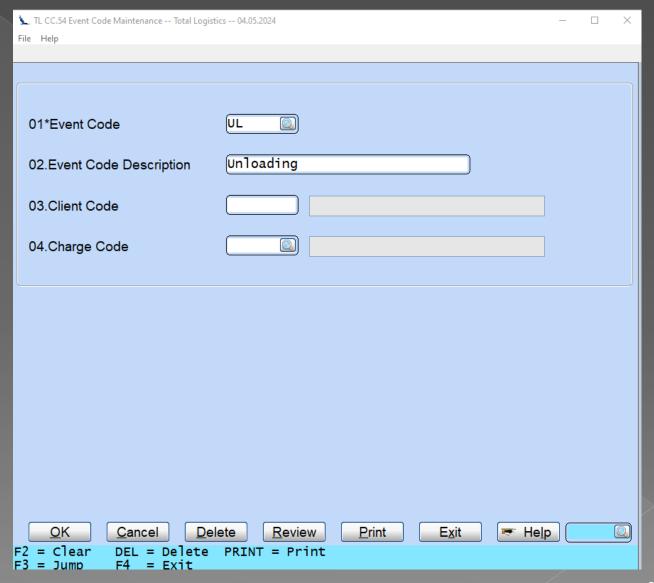
Labor Capture - Capabilities

- Configurations:
 - CC.51 Enable/Disable Time Stamping
 - CC.54 Event Code Maintenance
 - > Z0.Al.85 Time Stamp Process Definition
 - Export Time Stamping to 3rd Party Software
 - Example: Easy Metrics

CC.51 Enable/Disable Time Stamping

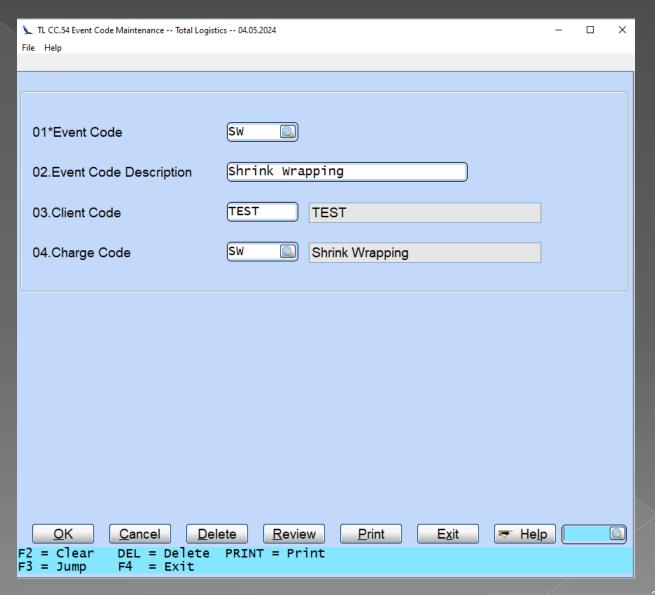


CC.54 Event Entry - Maintenance

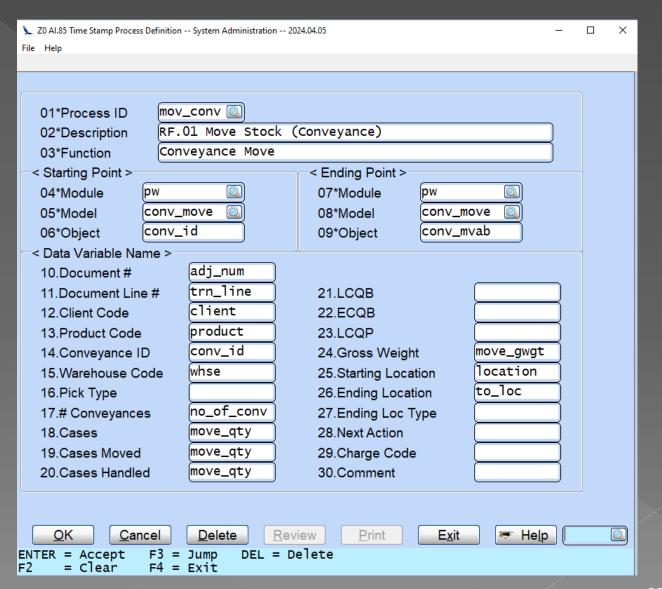




CC.54 Event Entry - Maintenance



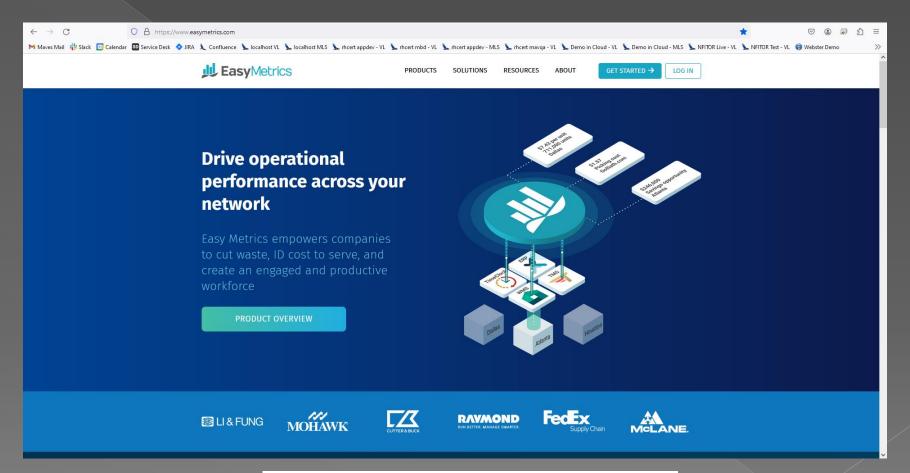
20.Al.85 Time Stamping Process Definition







Export Time to 3rd Party Software Example: Easy Metrics





Easy Metrics: Labor Costing and Productivity Software

Easy Metrics brings together all your labor data so you can understand your labor costs and drive an engaged and productive workforce. Request A Demo ...



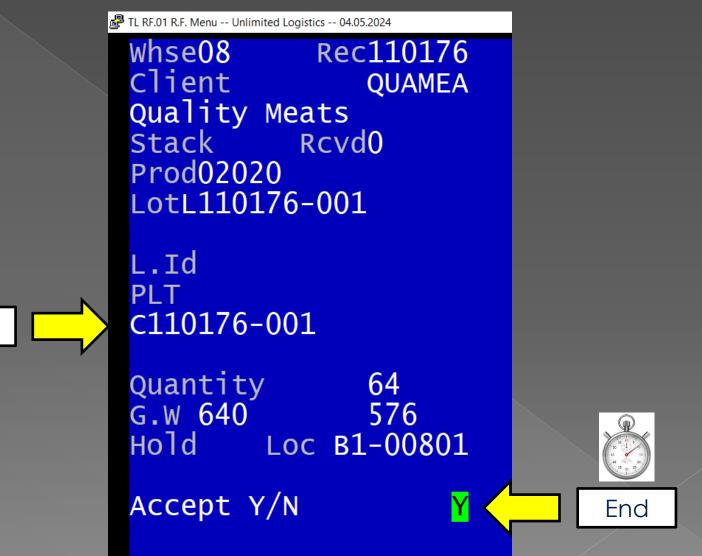
- Transaction Processing:
 - RF.01 Receiving Single
 - Normal Product (NOT an ID)
 - By Conveyance ID
 - By Unit ID
 - RF.01 Receiving Bulk
 - By Conveyance ID
 - By Unit ID
 - > RF.01 Moves
 - Normal Product
 - Conveyance ID
 - Unit ID
 - To Pick Line



- Transaction Processing (Continued):
 - > RF.01 Pick Order (Allocated)
 - Normal Product By Order Line
 - Conveyance ID By Order Line
 - Unit ID By Order Line
 - > RF.01 Unallocated Picking
 - By Conveyance ID
 - RF.01 Bulk Picking
 - RF.01 Master Order Picking (Allocated)

- Transaction Processing (Continued):
 - > RF.01 Load Verify
 - IDs
 - Both (Normal and IDs)
 - > RF.01 Count
 - By Product
 - By Conveyance
 - > RF.01 Event Entry
 - WMS Tasks
 - OE.01/20, RE.21/31, etc.

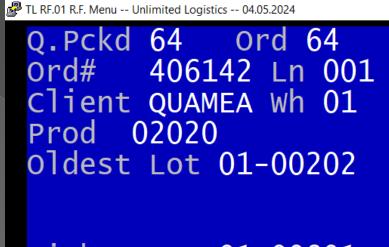
Sample: RF.01 Single Receiving by Conveyance



Start



Sample: RF.01 Unallocated Picking





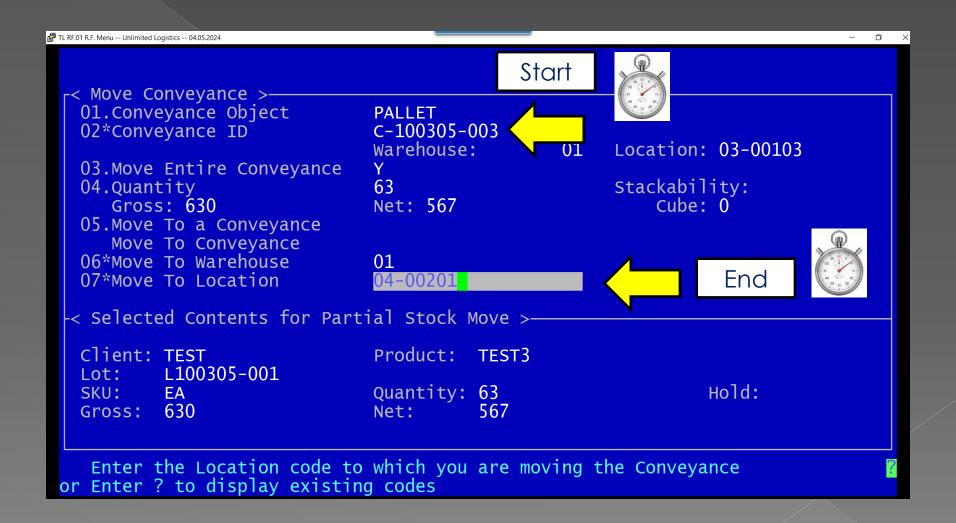
Start

Pick Loc 01-00801
Lot437458
437458
Storage Conveyance
100124-001
Pick Qty 64
Action D/P D
Location SHTPDOCK
Accept(Y/N)Y





Sample: RF.01 Move Conveyance

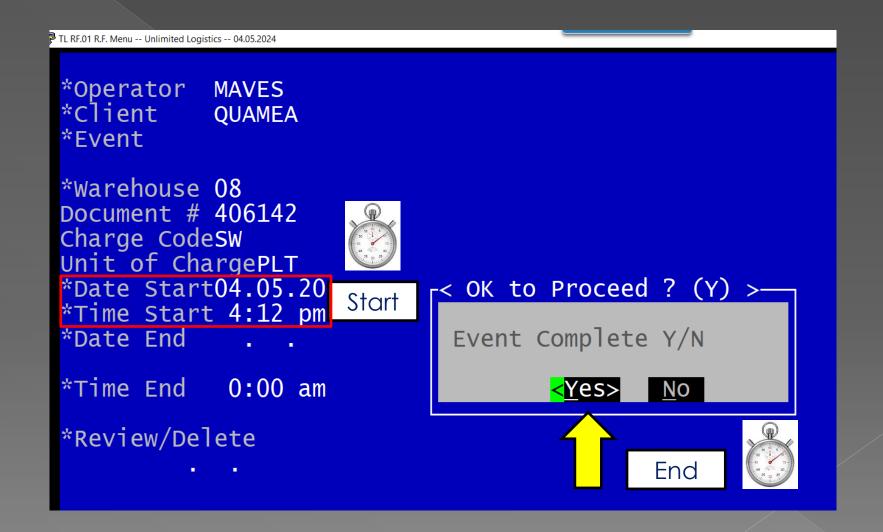




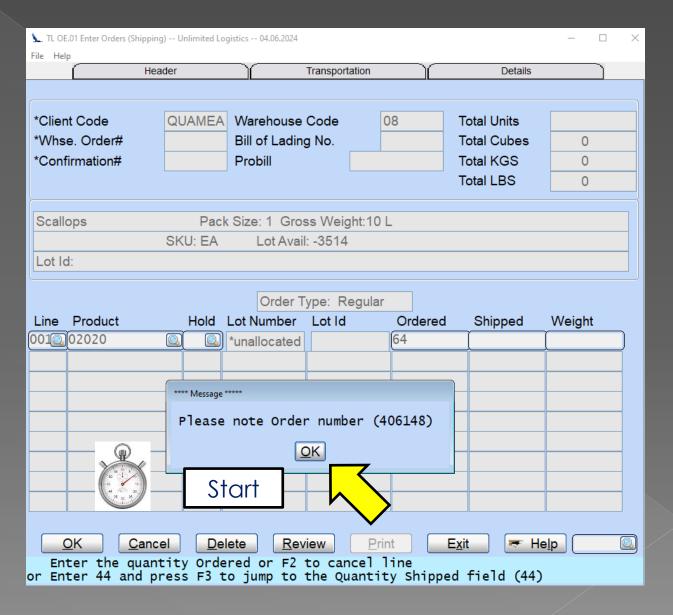
Sample: RF.01 Event Entry (Start)

```
🗗 TL RF.01 R.F. Menu -- Unlimited Logistics -- 04.05.2024
 *Operator MAVES
 *Client QUAMEA
 *Event SW
 Shrink Wrap
 *Warehouse 08
 Document # <mark>4</mark>06142 <
 Charge CodeSW
 Unit of ChargePLT
 *Date Start . .
 *Time Start 0:00 am
 *Date End .
 *Time End 0:00 am
 *Review/Delete
```

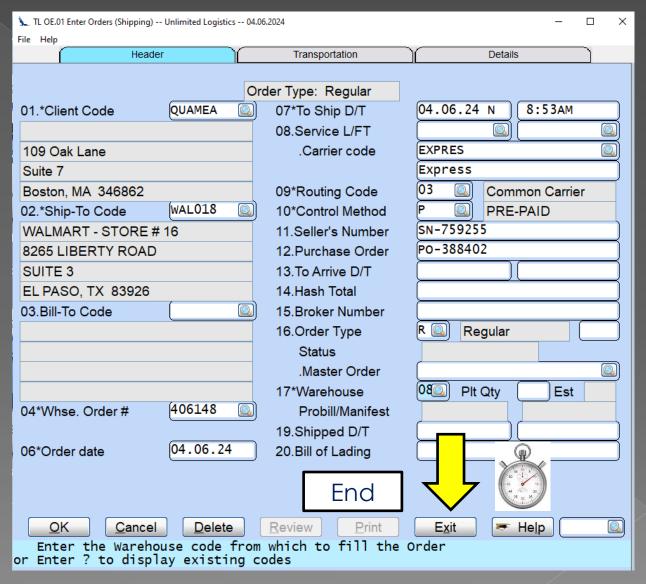
Sample: RF.01Event Entry (End)



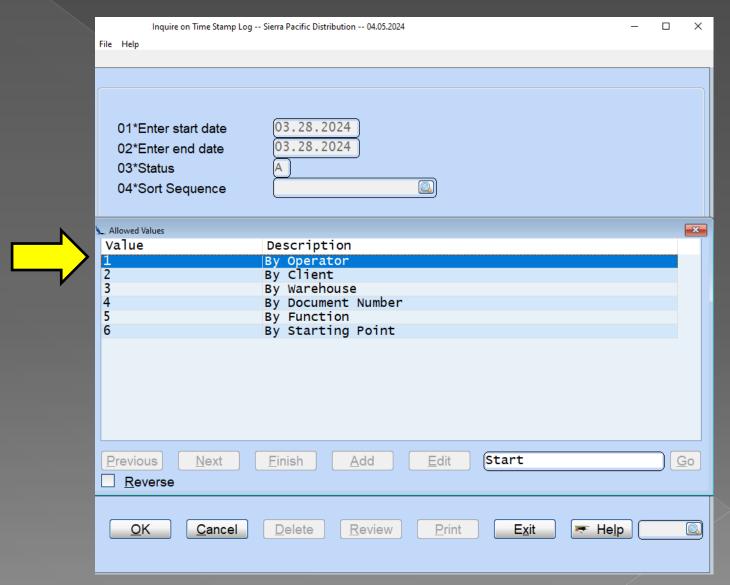
Sample: OE.01Order Processing (Start)

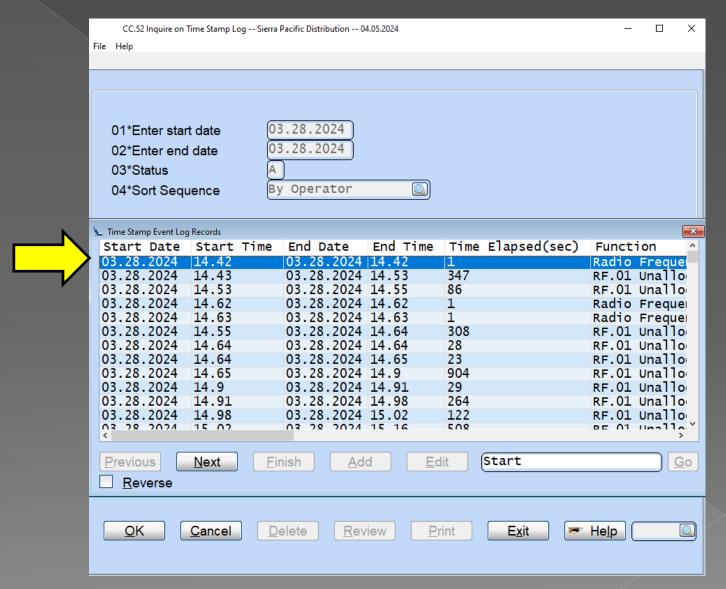


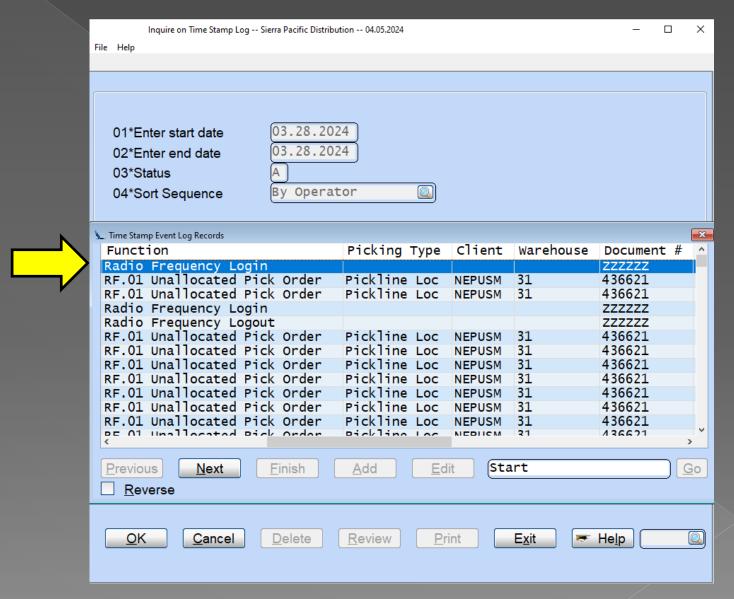
Sample: OE.01 Order Processing (End)

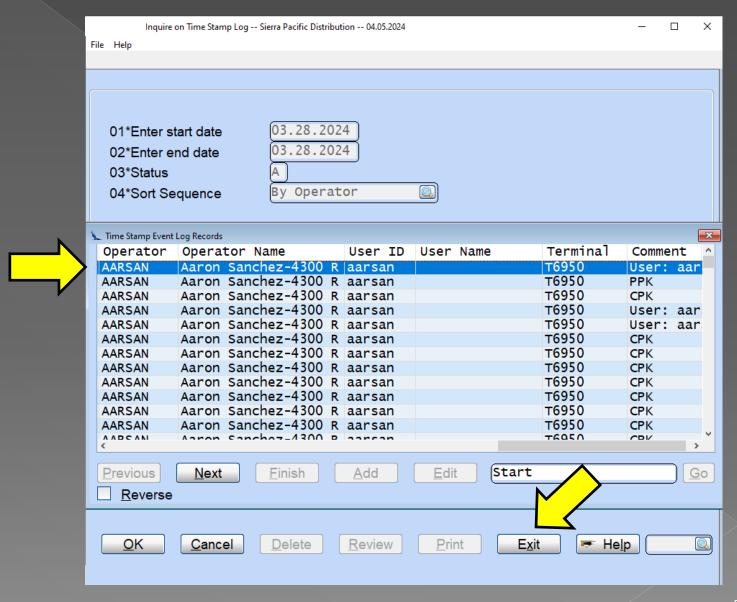


- Queries and Other:
 - > CC.52 Inquire on Time Stamp Log
 - CC.53 Export Time Stamp Log Records
 - CC.55 Add/Edit/Delete Events
 - Profitability & Performance HighView Group
 - Recent Work HighView

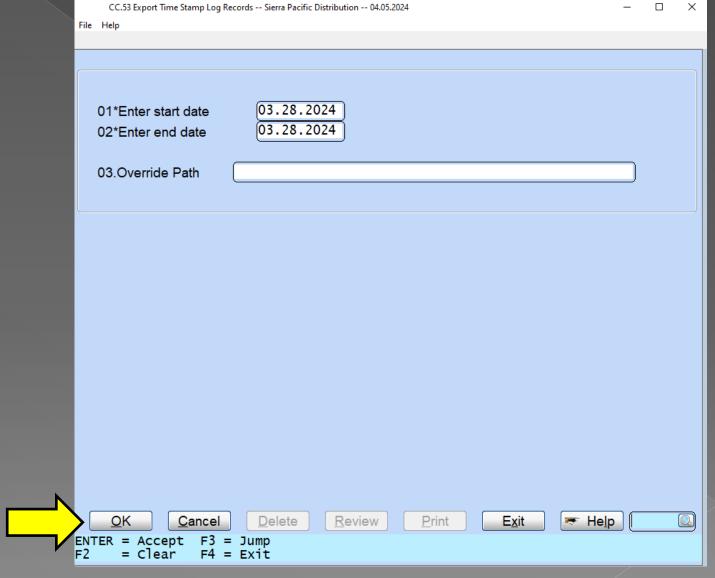








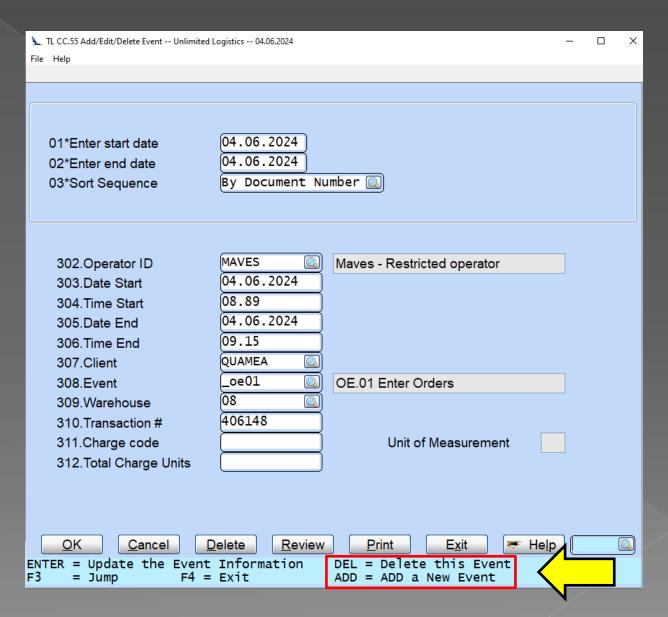
Sample: CC.53 Export Time Stamp Log Records



Sample: CC.53 CSV File: Time Stamp Log Records

A1	¥ 1	× ✓ ;	f _x ts_seq																		v
112																					
4	A	В	С	D	E	F	G	H	1	J	K	L	M	N	0	P	Q	R	S	T	
	_seq 0000016738388	ts_str_dat 20240406			2 ts_end_dat 20240406				ts_tim_act	_	ts_functn	ts_client	ts_whouse	ts_docnum 437471	ts_system RF	ts_jobno	ts_opid FEDPAR	ts_opname	ts_whoid	ts_whoname	-
	0000016738388	20240406		0:00:51		0.05	0:03:16	145 323	145 323	unallpick2 unallpick2	RF.01 Unallocated Pick Order RF.01 Unallocated Pick Order		11	437471	RF	01 01	MAURIO	Federico Parra-SM/3731 PM RF Mauricio Riojas-SM/3731 PM	fedpar		- L
	0000016738391	20240406		0:00:07		0.09	0:05:45	15	15	unallpick2	RF.01 Unallocated Pick Order		11	437468	RF	01	MAURIO	Mauricio Riojas-SM/3731 PM Mauricio Riojas-SM/3731 PM	maurio		
	0000016738393	20240406		0:03:30	20240406		0:05:45	149	149		RF.01 Unallocated Pick Order		11	437471	RF	01	FEDPAR	Federico Parra-SM/3731 PM RF	maurio		-
	0000016738394	20240406		0:05:45		0.1	0:06:02	17	17	unallpick2 unallpick2	RF.01 Unallocated Pick Order		11	437468	RF	01	MAURIO	Mauricio Riojas-SM/3731 PM	fedpar		
	0000016738395	20240406		0:03:45	20240406		0:06:02	239		unattpick2 unattpick2	RF.01 Unallocated Pick Order		31	437345	RF RF	01	JONSCO	Jon Scott-SM 3731 RF PM	maurio		-
	0000016738396	20240406		0:02:07		0.11	0:06:06	17	17	unallpick2	RF.01 Unallocated Pick Order		31	437468	RF	01	MAURIO	Mauricio Riojas-SM/3731 PM	-		
	0000016738397	20240406		0:05:45		0.11	0:00:19	89	89	unallpick2	RF.01 Unallocated Pick Order		11	437471	RF	01	FEDPAR	Federico Parra-SM/3731 PM RF	maurio fedpar		
	0000016738398	20240406		0:05:45		0.12	0:07:14	172	172	unallpick2	RF.01 Unallocated Pick Order		31	437468	RF	01	MAURIO	Mauricio Rioias-SM/3731 PM	maurio		
	0000016738399	20240406		0:06:19		0.16	0:09:11	38	38	unattpick2 unattpick2	RF.01 Unallocated Pick Order		11	437468	RF RF	01	MAURIO	Mauricio Riojas-SM/3731 PM	maurio		
	0000016738399	20240406		0:09:11			0:09:49	17	17	unallpick2	RF.01 Unallocated Pick Order		11	437468	RF	01	MAURIO	Mauricio Riojas-SM/3/31 PM Mauricio Riojas-SM/3731 PM	maurio		
	0000016738401	20240406		0:10:06		0.17	0:10:06	20	20	unallpick2	RF.01 Unallocated Pick Order		11	437468	RF	01	MAURIO	Mauricio Riojas-SM/3731 PM	maurio		
	0000016738402	20240406		0:10:00		0.17	0:10:20	296	296	unallpick2	RF.01 Unallocated Pick Order		11	437471	RF	01	FEDPAR	Federico Parra-SM/3731 PM RF	fedpar		-
	0000016738403	20240406		0:07:14		0.2	0:12:10	469	469	unattpick2 unattpick2	RF.01 Unallocated Pick Order		11	437471	RF	01	SMRF04	SMRF04-TEMP LOG IN	smrf04		
	0000016738404	20240406		0:12:11		0.21	0:12:55	444	444	unallpick2	RF.01 Unallocated Pick Order		11	437471	RF	01	FEDPAR	Federico Parra-SM/3731 PM RF	fedpar		-11
	0000016738405	20240406		0:03:30			0:12:00	570	570	unallpick2	RF.01 Unallocated Pick Order		11	437297	RF	01	LILGAM	Lilana Gamino-SM/3731 PM	lilgam		-
	0000016738406	20240406		0:06:06		0.22	0:13:07	421	421	unallpick2	RF.01 Unallocated Pick Order		11	437345	RF	01	JONSCO	Jon Scott-SM 3731 RF PM	jonsco		-
	0000016738407	20240406		0:10:26		0.22	0:13:53	207	207	unallpick2	RF.01 Unallocated Pick Order		11	437468	RF	01	MAURIO	Mauricio Riojas-SM/3731 PM	maurio		-
	0000016738408	20240406		0:10:20		0.24	0:14:14	20	207	unallpick2	RF.01 Unallocated Pick Order		11	437468	RF	01	MAURIO	Mauricio Riojas-SM/3731 PM	maurio		-
	0000016738409	20240406		0:13:34		0.24	0:14:14	1	1	rf wp	Radio Frequency Login		11	ZZZZZZ	RF	01	NIELOG	Logan Nielsen-SM/MAVES	maves	MAVES	
	0000016738411	20240406		0:14:14		0.24	0:14:34	20	-	unallpick2	RF.01 Unallocated Pick Order		11	437468	RF	01	MAURIO	Mauricio Riojas-SM/3731 PM	maurio	PINVEO	-
	0000016738412	20240406		0:14:34			0:14:53	19	19	unallpick2	RF.01 Unallocated Pick Order		11	437468	RF	01	MAURIO	Mauricio Riojas-SM/3731 PM	maurio		-
		20240406		0:14:55		0.25	0:15:05	130	130	unallpick2	RF.01 Unallocated Pick Order		11	437471	RF	01	FEDPAR	Federico Parra-SM/3731 PM RF	fedpar		
		20240406		0:12:05			0:16:42	97	97	unallpick2	RF.01 Unallocated Pick Order		11	437471	RF	01	FEDPAR	Federico Parra-SM/3731 PM RF	fedpar		-
		20240406		0:12:21		0.28	0:16:59	278	278	unallpick2	RF.01 Unallocated Pick Order		11	437290	RF	01	SMRF04	SMRF04-TEMP LOG IN	smrf04		
	0000016738416	20240406		0:14:32		0.3	0:17:49	197	197	unallpick2	RF.01 Unallocated Pick Order		11	437302	RF	01	ALASIM	Alaric Sims-3731 PM SHIFT	alasim		
	0000016738417	20240406		0:14:53			0:17:53	180	180	unallpick2	RF.01 Unallocated Pick Order		11	437468	RF	01	MAURIO	Mauricio Riojas-SM/3731 PM	maurio		
	0000016738418	20240406		0:13:07			0:18:01	294	294	unallpick2	RF.01 Unallocated Pick Order		11	437345	RF	01	JONSCO	Jon Scott-SM 3731 RF PM	jonsco		
	0000016738419	20240406		0:18:01		0.34	0:20:09	128	128	unallpick2	RF.01 Unallocated Pick Order		11	437345	RF	01	JONSCO	Jon Scott-SM 3731 RF PM	ionsco		
	0000016738420	20240406		0:16:42		0.34	0:20:11	209	209	unallpick2	RF.01 Unallocated Pick Order		11	437471	RF	01	FEDPAR	Federico Parra-SM/3731 PM RF	fedpar		
	0000016738421	20240406		0:20:11		0.34	0:20:31	20	20	unallpick2	RF.01 Unallocated Pick Order		31	437471	RF	01	FEDPAR	Federico Parra-SM/3731 PM RF	fedpar		
	0000016738422	20240406		0:17:53	20240406		0:21:07	194	194	unallpick2	RF.01 Unallocated Pick Order		11	437468	RF	01	MAURIO	Mauricio Riojas-SM/3731 PM	maurio		
	0000016738423	20240406		0:21:19		0.36	0:21:20	1	1	_rf_wp	Radio Frequency Logout		-	777777	RF	01	NIELOG	Logan Nielsen-SM/MAVES	maves	MAVES	\exists
	0000016738424	20240406		0:21:40		0.36	0:21:41	1	1	rf wp	Radio Frequency Login			777777	RF	01	NIELOG	Logan Nielsen-SM/MAVES	maves	MAVES	-
	0000016738425	20240406		0:21:07		0.38	0:22:32	85	85	unallpick2	RF.01 Unallocated Pick Order		11	437468	RF	01	MAURIO	Mauricio Riojas-SM/3731 PM	maurio		-1
	0000016738426	20240406		0:20:31		0.38	0:22:40	129	129	unallpick2	RF.01 Unallocated Pick Order		11	437471	RF	01	FEDPAR	Federico Parra-SM/3731 PM RF	fedpar		-1
	0000016738427	20240406		0:20:09	20240406		0:22:59	170	170	unallpick2	RF.01 Unallocated Pick Order		11	437345	RF	01	JONSCO	Jon Scott-SM 3731 RF PM	jonsco		-
	0000016738428	20240406		0:22:40		0.39	0:23:11	31	31	unallpick2	RF.01 Unallocated Pick Order		11	437471	RF	01	FEDPAR	Federico Parra-SM/3731 PM RF	fedpar		
		20240406		0:22:32	20240406		0:24:30	118	118	unallpick2	RF.01 Unallocated Pick Order		11	437468	RF	01	MAURIO	Mauricio Riojas-SM/3731 PM	maurio		
40 00				0.22.02	20240400	U11	0.24.00	110		anaupickz	Oriallocated Fick Order			-07400			· iAOMO	. Idanicio Niojas-orno/o1 FM	Maurio		
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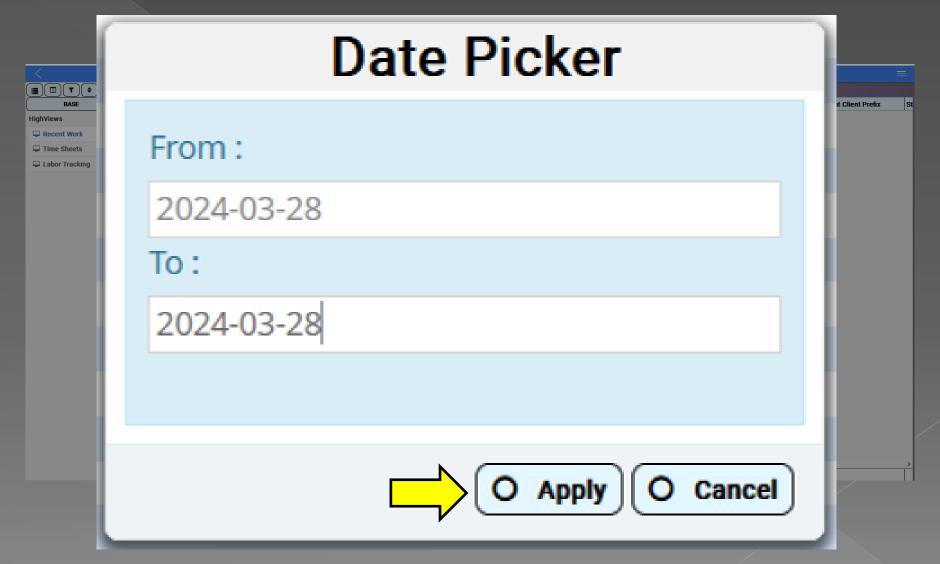
Sample: CC.55 Add, Edit and Delete Events



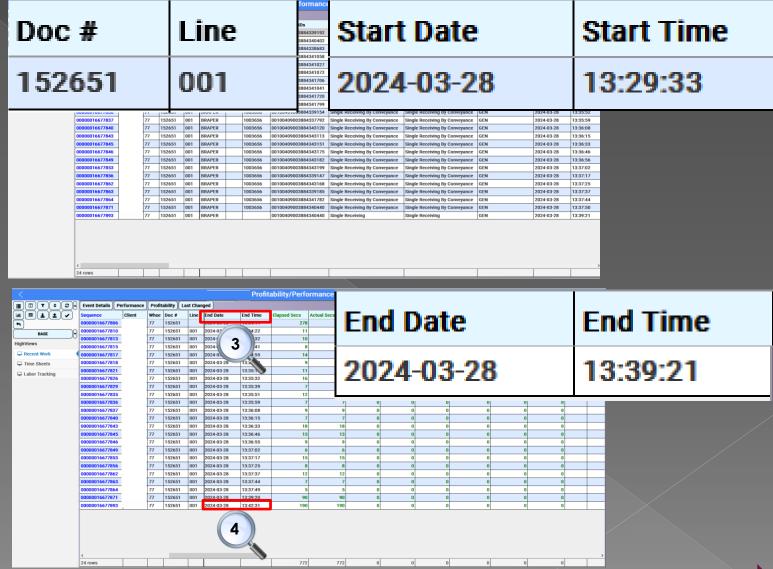
Sample: HighViews System Profitability & Performance HighView Group



Sample: Recent Work HighView Query Filters



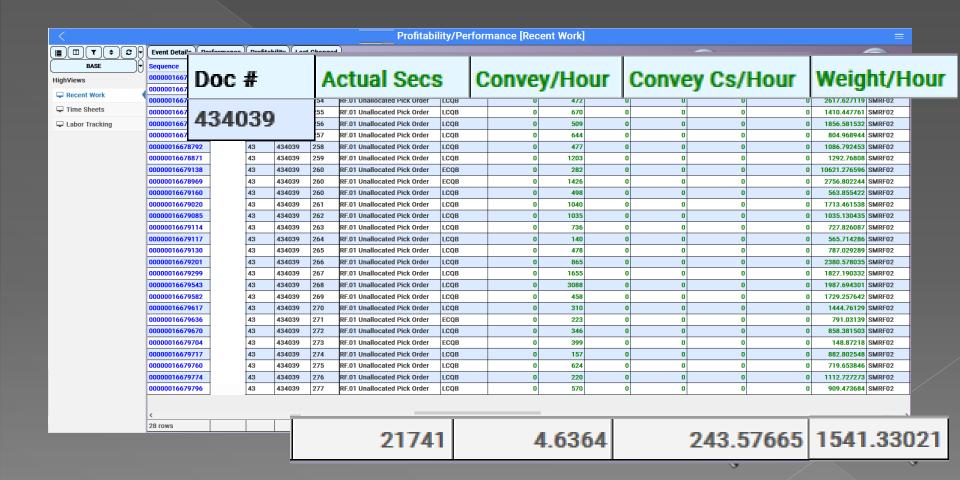
Sample: Recent Work HighView Start/End Dates/Times for a Receipt



Sample: Recent Work HighView Stock Quantities for a Picked Order

<pre>Profitability/Performance [Recent Work]</pre>																			
T + C P	Event Details Perf	Doc #		nange															
BASE	•			ine	# Convey Moved		ed	# Cases on Convey		Y:	\rightarrow	Primary Event	Revenue	Budget Cost	Budget Profit				
HighViews	00000016678420			52					-			$\overline{}$	LCQB	1	0	0 0			
Recent Work	00000016678477	434	434039		A3A039 53		53 54			1			1	_	-	LCQB LCQB		0	0 0
Time Sheets	00000016678614			_	55			•			•	•	\rightarrow	LCQB		0	0 0		
Labor Tracking	00000016678661		42 424020				256			_					-	LCQB		0	0 0
- Labor Hacking	00000016678767	43 434039 2		257	1			l			~ /	\rightarrow	LCQB		0	0 0			
	00000016678792			258								\rightarrow	LCQB		0	0 0			
	00000016678871		43			\rightarrow	LCQB			0 0									
	00000016679138		43	434039	260							\rightarrow	ECOB		0	0 0			
	00000016678969		43	434039	260			$\overline{}$	-	ECQB		0	0 0						
	00000016679160		43	434039	260		1 50		50 l	_	LCQB		0	0 0					
	00000016679020		43	434039	261								-	LCQB		0	0 0		
	00000016679085		43	434039	262			-				- 1	$\overline{}$	LCQB		0	0 0		
	00000016679114		43	434039	263		1 50		-	\rightarrow	LCQB		0	0 0					
	00000016679117		43	434039	264					\rightarrow	LCQB		0	0 0					
	00000016679130		43	434039	265			1	l			24	$\overline{}$	LCQB		0	0 0		
	00000016679201		43	434039	266				l				\rightarrow	LCQB		0	0 0		
	00000016679299		43	434039	267	1	168		0	0	168		840	LCQB		0	0 0		
	00000016679543		43	434039	268	1	341		0	0	341	1	705	LCQB		0	0 0		
	00000016679582		43	434039	269	1	40		0	0	40		220	LCQB		0	0 0		
	00000016679617		43	434039	270	1	33		0	0	33	124	1.41	LCQB	1	0	0 0		
	00000016679636		43	434039	271	1	0		0	0	0		49	ECQB		0	0 0		
	00000016679670		43	434039	272	1	15		0	0	15	8	32.5	LCQB		0	0 0		
	00000016679704		43	434039	273	1	0		0	0	0		16.5	ECQB		0	0 0		
	00000016679717		43	434039	274	1	7		0	0	7	:	38.5	LCQB		0	0 0		
	00000016679760		43	434039	275	1	42		0	0	42	124	1.74	LCQB		0	0 0		
	00000016679774		43	434039	276	1	17		0	0	17		68	LCQB	1	0	0 0		
	00000016679796		43	434039	277	1	24		0	0	24		144	LCQB		0	0 0		
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	<							28			1.4	71					>		
	28 rows					20				1471					0	0 0			
															1				

Sample: Recent Work HighView Durations & Performance for a Picked Order



Sample: Recent Work HighView Products and Conveyances for a Loaded Order

<					Profitability/Performance [Rec	eent Work] ≡
	Doc #	ŀ		t Change Line 219	Product Cd	Conveyance IDs
HighViews Recent Work Time Sheets Labor Tracking	43647	76		220 220 221 221	12495332	00101780099912065255
	00000016673557 00000016673370 00000016673509 00000016673528	31 31 31 31	436476 436476 436476	222 222 223 224	12266120	00101780099912065330
	00000016673527 00000016673525 00000016673477 00000016673412 00000016673410	31 31 31 31 31	436476 436476 436476 436476	225 226 227 228 228	12518250	00401780002803686447
_	00000016673474	31	436476	229	12518250	00101780096515683985
					12518250	00101780096515683992

Sample: Recent Work HighView Profitability for a Loaded Order (Future)

Revenue	В	udget (Cos	Budge	et Profit	Actu	ıal Cost	Actual Profit
Variance	Vai	riance	%	Rate	# Units	F	Revenue	Description
☐ Time Sheets	00000016673562	31 436476	220	0 0 0	0 0	0 0	0 0	00000016673562
□ Labor Tracking	00000016673563	31 436476	220	0 0 0	0 0	0 0	0 0	00000016673563
	00000016673549	31 436476	221	0 0 0	0 0	0 0	0 0	00000016673549
_	00000016673553	31 436476	221	0 0 0	0 0	0 0	0 0	00000016673553
_	00000016673369	31 436476	222	0 0 0	0 0	0 0	0 0	00000016673369
_	00000016673370	31 436476	222	0 0 0	0 0	0 0	0 0	00000016673370
_	00000016673557	31 436476	222	0 0 0	0 0	0 0	0 0	00000016673557
	00000016673509	31 436476	223	0 0 0	0 0	0 0	0 0	00000016673509
_	00000016673528	31 436476	224	0 0 0	0 0	0 0	0 0	00000016673528
_	00000016673527	31 436476	225	0 0 0	0 0	0 0	0 0	00000016673527
_	00000016673525	31 436476	226	0 0 0	0 0	0 0	0 0	00000016673525
_	00000016673477	31 436476	227	0 0 0	0 0	0 0	0 0	00000016673477
	00000016673410	31 436476	228	0 0 0	0 0	0 0	0 0	00000016673410
	00000016673412	31 436476	228	0 0 0	0 0	0 0	0 0	00000016673412
	00000016673474	31 436476	229	0 0 0	0 0	0 0	0 0	00000016673474

Conclusions

- Pros and Cons:
 - Manual Entry
 - No upfront set-ups/costs
 - Less detail since expense/time will NOT be recoded at granular level (e.g. per Conveyance IDs)
 - > Automatic Entry
 - Requires the use of Radio Frequency
 - Eliminates Data Entry Costs

Conclusions

- Want to know more?
 - > Join us on April 16th for the following Presentation:

Time	Topic	Presenter
09:00-10:00	Panel Discussion / QA on Profitability and Performance	Maves Team



Questions and Answers

